

VACANCY: SALES EXECUTIVE

We are looking for an outstanding self-starting Sales Executive who will contribute to the sales success of the Springboard Consultancy (SBC) with a key focus on generating leads and converting them to sales.

The role will involve building relationships with existing, prospective & new clients, working closely with the SBC team to achieve its sales objectives.

The role is full time, permanent and home based with some occasional UK based travel.

Who We Are

Facilitators of positive, personal and ongoing change. We inspire positive change in both professional and working lives by encouraging a shift in mindsets, attitudes and behaviours.

Over 30 years, and spanning 45 countries, we have developed a winning combination of factors that starts with our participants and their shared desire for self-development.

The Springboard Consultancy is a wholly owned subsidiary of the Charity Instructus. Profits generated are used for strategic investment and to help fund the charity's work furthering education for public benefit.

What We Look For

We ideally are seeking individuals with the following knowledge, skills & behaviours:

- Proven track record of sales & lead generation in a similar role (or sector)
 - A driven & ambitious self-starter with excellent customer service
- Committed to continuous personal development and empowerment of others

The Package

Starting salary ranging £23,500 – 28,500 plus OTE.

27 days holiday plus 8 bank holidays, 5% matched contributory pension, life assurance and other great benefits.

Our Application Process

For more information and a detailed job description please contact us at jobs@instructus.org or call us to find out more on 020 3794 6730.

To apply please email us at jobs@instructus.org with a short covering note and your CV.

This is an immediate requirement so we are looking to get the process started as soon as possible.

The Instructus group and its subsidiaries are all equal opportunities employers.